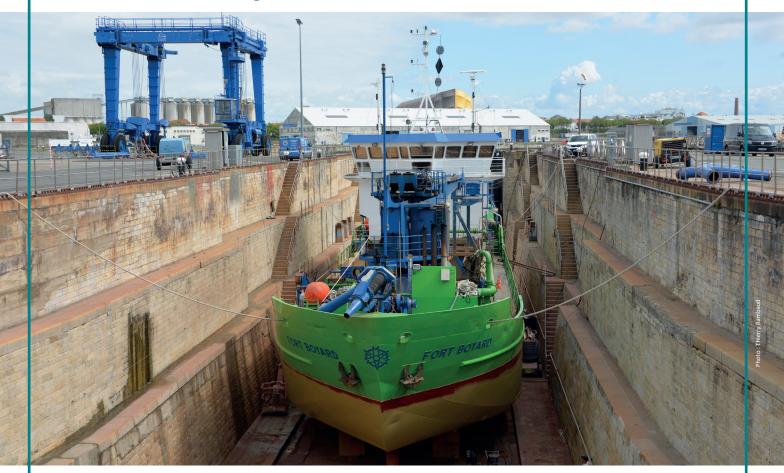
Provision of services 2022





Services provision 2022

Effective January 1st, 2022

Summary

Sι	ımmary		1
1.	Prop	erty and real estate	2
	1.1.	Property and real estate pricing	2
	1.2.	Non-authorisation fee	2
	1.3.	Short-term fee	2
	1.4.	Lack of a contractual document	2
	1.5.	Meeting room rental	2
2.	Bene	efits not referenced elsewhere	3
3.	Com	plex and specialised facilities	3
	3.1.	Tanker jetty	
	3.2.	Ro-Ro deck	
	3.3.	Floating basin lock passage	4
4.	Nava	Il Repair and Construction Centre	
	4.1.	Use of the elevator	
	4.2.	Occupancy of cradles and fairing area	5
	4.3.	Dry docks	
	4.4.	Participation to the water treatment cost for the complete stripping of a vessel's hull	
	4.5.	Technical stopover afloat	
	4.6.	Vessels registered in La Rochelle or regularly performing their technical stops at the PRCN, or using the services	
	PRCN co	ompanies for their technical stops	
	4.7.	Yard rental	
	4.8.	Various services	8
	4.9.	Port's Operator hourly rates.	
5.	Hydr	ography and dredging	
6.	•	lectual services and studies	
	6.1.	Indicators already monitored by the GPMLR	
	6.2.	Indicators not monitored by GPMLR	
7.	Anti-	pollution interventions	
8.		ty and security services	
	8.1.	Access titles	
	8.2.	Damages	
	8.3.	Access control during goods transfer operations	
	8.4.	Others (rounds, visits, audio-visual shoots, events, etc.)	
	8.5.	Pricing of service provisions to cruise ships	
9.	Railw	vay services	
	9.1.	Use of the port's rail network	
	9.2.	Use of the port's rail transit network	
	9.3.	P-post opening service outside of the weekly hours set out in Appendix 3 of the DRR and on public holidays	

1. Property and real estate

1.1. Property and real estate pricing

The pricing of property and real estate occupancy is defined according to:

- >> the area in which the property is located;
- >> several criteria that qualify the property within each area;
- >> Characteristics of the project for which the property is to be used.

The amount of the fee depends on the previous three points and is contractually defined with the customer through an agreement providing temporary occupancy authorisation, the duration of which also depends on the client's needs.

1.2. Non-authorisation fee

For any storage of goods, or occupation of the maritime public domain without prior authorisation from the port or beyond the authorised period, a penalty fee is applicable.

This non-authorisation fee is charged as follows:

Type of property	Price in € m2/year/excl. taxes
Offices	683.46 €
Business premises	341.73€ €
Warehouses	122.41 €
Yards	27.03€

1.3. Short-term fee

For all occupation of 1 year or less, development, billing and all other costs useful for the management of the contract, will be charged 153.01 €/excl. VAT, in addition to the amount of the fee.

1.4. Lack of a contractual document

Failure to comply with the contractual obligations to provide documents by the lessee, this will be invoiced to the amount of € 153.01 excl. VAT as of the first missing part, and 510.05€ excluding VAT in the event of lack of the works executed file or document. (D.O.E)

1.5. Meeting room rental

Port Atlantique La Rochelle can provide a meeting room, with a maximum capacity of 15 people, equipped with tables, chairs, flipchart, and video projection means. The fixed price for the rental of a room is of 71.40 € excl. VAT / day. For any additional service requested see 2. Benefits not referenced elsewhere

2. Benefits not referenced elsewhere

Any service requested from the Port but not referenced in this "Service Provision" document may, after quotation and written agreement from the customer, be carried out at the actual cost of the service to which the management fees will be added as follows:

- € 40.80 excl. VAT for services less than € 1,000 excl. VAT;
- € 81.60 excl. VAT for services of over € 1,000 excl. VAT.

Unless specifically requested by customers, re-invoicing may be grouped together in order to limit management costs.

3. Complex and specialised facilities

3.1. Tanker jetty

Provision of superstructure equipment services on the tanker jetty:

- Per tonne loaded, unloaded or transhipped: 0.2277 € excl. VAT / tonne
- Installation and removal of earthen cuts¹:
 - o Taxable volume of the vessel ≤ 18,000 m³: € 395.29 excl. VAT per call
 - o Taxable volume of the vessel >18,000 m³: € 715.29 excl. VAT per call

3.2. Ro-Ro deck

a) Chef de Baie

Commissioning and removal of the platform:

>> Per call: € 2,702.22 excl. tax / call

This commissioning fee is subject to the abatements mentioned below, from the start of the service and over one year, for vessels of the same fleet, operator or common service, providing a regular commercial line:

From 4 to 12 calls per year: 25%
From 13 to 26 calls per year: 35%
More than 26 calls per year: 45%

b) Floating basin

Ro-Ro ramp use:

>> Per call: € 1,351.03 excl. VAT/ call

 $^{^1}$ The taxable volume of the ship is established, according to its physical characteristics, by the following formula: $V = L \times b \times D_{water}$ in which V is expressed in cubic meters, L, D, D water represents respectively the overall length of the vessel, its maximum breadth and maximum summer draft, and are expressed in meters and decimetres. The applicable references are those published in the Lloyd's Register or, failing this, those in the "Ship's Particular" duly certified by the captain of the vessel on the day of his call.

The value of the ship's maximum summer draft taken into account for the application of the above formula may in no case be less than a theoretical value equal to $0.14 \times \sqrt{L \times b}$ (L and b being respectively the overall length and the maximum breadth of the vessel as defined above)

This commissioning fee is subject to the abatements mentioned below, from the start of the service and over one year, for vessels of the same fleet, operator or common service, providing a regular commercial line:

From 4 to 12 calls per year: 25%
From 13 to 26 calls per year: 35%
More than 26 calls per year: 45%

3.3. Floating basin lock passage

The following fee is levied on any vessel whose passing of the access lock to the Floating Basin requires a clearing operation:

>> Per lock clearance operation: € 209.42 excl. VAT

The following vessels are excluded from this fee:

- >> Commercial vessels carrying out a commercial operation;
- >> Ships assigned to assist ships, in particular piloting, towing, mooring and rescue missions;
- >> Ships assigned to waste recovery and pollution control;
- >> Vessels assigned to maintenance dredging, maritime signalling, fire fighting and administrative services;
- >> Vessels on forced release, which do not carry out any commercial operation.

4. Naval Repair and Construction Centre

The services requested are accepted and carried out on a case-by-case basis, a quote is offered to the customer. If the quote is accepted, a deposit must be paid in accordance with the operating regulations. The period of validity of the quote will be specified on the latter. The tariffs apply in strict compliance with the operating regulations.

4.1. Use of the elevator

Length (L) of the vessel	With the use of cradles ²	Without using cradles ³	
	Price in € excl. VAT	Price in € excl. VAT	
L < 12 m	307.59 €	153.78€	
12 m ≤ L < 20 m and flat barges	588.50 €	294.25 €	
L ≥ 20 m	708.86 €	354.42 €	

These tariffs are applicable in relation to the normal working hours of the operating agents specified in Article 4.8 corresponding to the opening hours of the PRCN specified in the operating regulations. A flat-rate surcharge of 20% is applied for services requested outside normal working hours.

²Exit and ship's slackening manoeuvre

³Handling using straps in the dry-dock (4 hours maximum, beyond that, the rate "With use of cradles" will be applied)

4.2. Occupancy of cradles and fairing area

Blue period: from January 17th to February 28th, May 2nd to July 10th and August 29th to November 13th

Green period: from January the 1st to January 16th, from July 11th to August 28th and from November 14th

to December 31th

Red period: from March the 1st to the May the 1st

lan 6-17	Feb 28-	March 1	April	May 1-2	June	July 10-11	Aug 28-29	Sept	Oct	Nov 13-14	Dec

	Units	Red period Price in € excl. tax	Blue period: Price in € excl. VAT	Green period: Price in € excl. VAT
Occupation of the berths and careening area in accordance with the validated schedule	Per day	81.81€	68.17€	34.08€
Occupation of berths and careening area beyond the validated calendar				
Per day, from the 1 st to the 30 th delayed days	Per day	820.67 €	683.88€	341.95€
Per day, beyond the 30 th delayed day	Per day	634.38€	634.38€	199.23€

Note: The delayed days are the days of occupation of the cradles beyond the exit date provided for in the calendar that was validated with the Port authority at the time of the order

In the event of cancellation of the reservation within the notice period of 7 days, a fixed price of € 582.38 excluding tax will be invoiced

4.3. Dry docks

SERVICES	Unit	SHAPE 1 Rates in € Excl. VAT	SHAPE 2 Rates in € Excl. VAT
Drying and keeping the docks dry for the blocking preparation	Fixed price	1578.25€	435.53€
Keeping dry after drying and preparation for blocking preparation ⁽¹⁾	Per day	642.00€/jour	200.61€/jour
Drying of docks after entry of a vessel ⁽¹⁾	Fixed price	2424.51€	789.12€
Dock occupancy by one vessel per reserved day(1)	Fixed price	641.99 €	201.62€
Use of forms by a ship per day of delay*.			
From the 1 st to the 30 th delayed day	Per day	1551.87€	855.46€
Beyond the 30 th delayed day	Per day	3933.28€	2406.73 €

Nota: The days of delay are the days of use beyond the release date provided for in the calendar validated with the Port when ordering

(1) On condition that form 2 is unavailable for the reservation period requested by the customer, the GPMLR will apply a degressive discount on the rate in question according to the total duration of the availability of form 1:

Occupancy Period	From 1 to 28 days included	From 29 to 56 days included	Beyond 56 days
Discount	50%	25%	0%

Additional benefits

As part of an operation to dry dock a vessel, additional services can be provided and managed by the GPMLR. As these services do not fall within the scope of the services usually offered by the GPMLR, they require the intervention of external service providers. In this case, the aforementioned services will be invoiced at the actual cost, increased by the processing and management costs in accordance with paragraph 2. Benefits not referenced elsewhere. Before any validation of the order with the external(s) service(s) provider(s), these services will be subject to the formal agreement by the customer. If the customer refuses, the feasibility of the operations may be reconsidered by the GPMLR.

The modalities for the reservation of forms are defined as follows:

a) Intention to occupy a form

On receipt of a request for "intention to occupy", this is acknowledged and recorded in the provisional schedule of occupancy of forms kept by the Port and distributed monthly. This intention does not commit the Port or the client to any subsequent reservation, whatever its origin.

At the latest 30 days before the start of the occupation date, the client shall confirm his reservation of the form or inform the Port of his intention not to proceed.

b) Quotation and reservation

A firm reservation of a form can be requested. It is conditional on the client's acceptance of a quote drawn up by the Port. Acceptance of the quotation constitutes a commitment by the Port and the client for the period request.

In the event of cancellation of the reservation of forms within a period of less than or equal to 90 days, management and preparation costs for the call will be invoiced to the client by PALR on the basis of the following degressive scale where D is the date of drying up mentioned on the quotation accepted by the client:

- 20% of the quote in the event of cancellation between D and D-30
- 15% of the guote in the event of cancellation between D-30 and D-60
- - 10% of the quote in the event of cancellation between D-60 and D-90
- if the booking is validated before D-30;
- if the booking is validated before D-60;
- if the booking is validated before D-90;

c) Application for occupancy of more than 1 month

In the event of a request to occupy a form for a period of more than one month, the port authority will consult with the port community.

d) Order the dry dock

A minimum period of three weeks must be observed between the dispatch of the client's order and the date on which the vessel is put out to dry. The purpose of this period is to plan the preparation of the vessel for the operation of the PRCN.

e) Case of ships on their first technical call at PALR

In the case of a first technical call in PALR's forms, a feasibility study on plan will be carried out prior to the quotation on the basis of the documents transmitted by the client. The timeframe for this study and its conclusions will be communicated to the client.

4.4. Participation to the water treatment cost for the complete stripping of a vessel's hull Cleaning service after stripping the ship's hull with a pressure of 200 bars or less

ON THE FAIRING AREA

Length (L) of the vessel	Unit	HP cleaning package (P≤200bars) Price in € excl. VAT
L < 12 m	ML	26.69€
12 m ≤ L < 20 m	ML	40.03€
L ≥ 20 m	ML	60.06€

IN THE DRY DOCKS

Length (L) of the vessel	Unit	HP cleaning package (P≤200bars) Price in € excl. VAT
L < 50 m	ML	98.47€
50 m ≤ L < 75 m	ML	159.54€
L ≥ 75 m	ML	239.30€

Cleaning service after stripping the ship's hull with a pressure over 200 bars

Length (L) of the vessel	Unit	HP cleaning package (P>200bars)	
		Price in € excl. VAT	
Treatment of cleaning water on careening area	M²	3.20€	
Treatment of cleaning water in forms	M²	3.00€	

4.5. Technical stopover afloat

See Port fees 2022 => https://www.larochelle.port.fr/media/port_fees_2022_2.pdf

Pontoon parking

See Port fees 2022 => https://www.larochelle.port.fr/media/port_fees_2022_2.pdf

4.6. Vessels registered in La Rochelle or regularly performing their technical stops at the PRCN, or using the services of PRCN companies for their technical stops

Vessels stationed in the PRCN area defined below and whose home port is La Rochelle or which regularly makes their technical stops at the PRCN, or making use of the PRCN companies, these, are offered a contractual pricing for calls afloat and the services needed for the technical operations delivered by Port Atlantique La Rochelle.

This pricing may include the amount of the call afloat, the use of the boatlift or dry docks or any other service included or not in this service provision booklet.

PRCN area: Camaret pier; Pontoon AP04; Central dock; Stations 1 and 11 of the floating basin; Station 1 of the Môle-East

4.7. Yard rental

>> per m² and per day of occupation (minimum of 100 m², excluding cradles): € 0.0433 VAT / m² / day

4.8. Various services

SERVICES	Price in € excl. VAT
Connection to the seawater network for the ship's fire protection:	50€
Provision of an access point to the electrical network:	
Supply of the electrical Delivery Point (at every new Delivery Point)	12.39€
Re-invoicing of electricity consumption, including management and re-invoicing costs	0.1342 €/Kwh
Water supply including management and re-invoicing costs:	
>> Supply of the distribution point (each time a distribution point is	12.39€
opened)	
» Per m3	3.47 €
Supply of labour / hour / agent For any service following a failure to return the site after use (cleaning, removal of equipment and/or materials, etc.)	According to the staff's hourly rate
Cost of waste disposal:	
>> common industrial waste, per tonne (minimum 100 kg)	138.70€
>> Soiled waste, per kilo (minimum 10 kg)	1.48€
Material Rental	
Gateway to the forms	20.07€/jour
Access ladder for the yard	10.45/jour
Mobile lighting, high pressure washer rental, other services	
See 2. Benefits not referenced elsewhere	For information

4.9. Port's Operator hourly rates.

The services are provided following a case-by-case analysis of the requests and according to the availability of the team and compliance with the labour code.

SERVICES	Price in € excl. VAT
Normal hourly fee >>> 8 am-12pm, 1 pm-5pm, Monday to Friday	28.22 €
Increased hourly fee in the week: 7 a.m. to 8 a.m., 12 p.m. to 1 p.m., 5 p.m. to 7 p.m. Monday to Friday	50.89€
Extended week-end rate: >>> 8 am-12 pm, Saturday morning	58.16 €

5. Hydrography and dredging

These services are evaluated by an estimate according to the nature of the work to be carried out.

6. Intellectual services and studies

The Port provides many traffic indicators free of charge. These include the following documents:

- Monthly, quarterly and annual documents provided for in the "technical reference for the electronic transmission of port statistics" detailed in the JO (Official journal) of 08/31/2010, annexed to the order of 07/06/2010.
- >> Formalized documents sent weekly to media establishments.
- >> Detailed package of Port tonnages transmitted to the Ministry, the Prefecture, other Ports and eventually, other public establishments.
- >> Detailed table of calls by terminal agreement.
- >> Tonnage monitoring indicators disseminated via the GPMLR Internet communication medium.

Any additional request for statistics relating to the tonnages transited through the Port of La Rochelle or for specific studies will be invoiced, on the basis of the elements defined below. Nevertheless, the Port of La Rochelle allows itself the possibility of declining a request in the event that the latter requests inform on a competitive and / or confidential nature.

6.1. Indicators already monitored by the GPMLR

- >> Monthly list of vessels (with mention of tonnages and quay): € 544.34 excl. VAT per month, on the basis of one request per week.
- >> List of tonnages per berth: € 536.30 excl. VAT per month, on the basis of one request per week.

6.2. Indicators not monitored by GPMLR

Each other request will be the subject of an estimate based on the number of associated working hours, at the rate of 97.92 € excl. VAT / hour. The study transmission deadline will be within ten (10) working days or more.

7. Anti-pollution interventions

See 2. Benefits not referenced elsewhere

8. Safety and security services

8.1. Access titles

Access passes can be paid for on the Internet directly on the MILO application: https://www.milo.larochelle.port.fr

Choosing online prepayment means:

- >> Simplifying your access: with your receipt, you can collect your badge faster;
- >> Money savings: an advantageous rate is reserved for pre-paid users.

Processing times for applications:

- >> "Requests for "permanent" or "tempo" tickets must be made the day before access before 5pm;
- >> "Requests for "visitor" permits can be made in real time.

<u>Issuance of titles:</u> 24/7 at the reception of the main access to the port (JEUMONT).

ACCESS PASS	Online prepayment or invoicing to the account of a port company		On site payment	
	€ excl. VAT	€ incl. VAT	€ excl. VAT	€ incl. VAT
Short-term "Visitor" access pass Valid for the day. withdrawals of the ticket at the reception of the main access Jeumont. Number of requests limited to 3 per user per month.	0.00€	0.00€	0.00€	0.00€
Temporary access pass "TEMPO" 6 months rechargeable access rights badge. Withdrawal of the pass at the main Jeumont entrance, following the first access request. The pass holder then keeps his badge for 6 months and can request, online and according to needs, access rights for additional periods during these 6 months. His badge is activated upon request; the buyer does not have to return to the JEUMONT reception to enter the Port Zone. If the badge is lost during the 6 months, its reissue is chargeable. At the end of the 6 months, the badge expires and is not collected. A new badge request must be made. * 30 days of free use, successive or not: payment as of the 31st day.	10.83€	13.00 €	12.50 €	15.00 €
"Permanent" access pass Unlimited access for one year from January 1 to December 31. To be renewed online before December 31st.	21.67 €	26.00€	25.00 €	30.00€

In accordance with the special port police regulations, as well as the prefectural decrees defining the security measures, the possession of a valid and personal access title is compulsory to enter the port area. Security checks are carried out by approved agents.

Requests for access to the Port Zone, extensions or requests for renewal of access passes, are subject to prior validation by a Port Company justifying your need for access as well as validation by the Port Authority. **The pass is personal; it cannot be loaned or transferred**.

Reissue following loss or theft

8.2. Damages

20,00 € incl.

VAT Per badge

Emergency precautionary measures (alternate, beaconing, human control, etc.), **file management** (production of quotes, invoicing monitoring, etc.)

See 2. Services not referenced elsewhere

8.3. Access control during goods transfer operations

Surveillance to keep an access open during the operations of goods or materials transfer (secondary and technical accesses).

In accordance with the special port police regulations, the flow of these operations is authorized and controlled by port security personnel from a private security company authorized by the GPMLR. The costs are covered by the requesting company, by direct payment to the private security company (service provider) according to the following minimum conditions: Pre-orders (time slots and desired access) are transmitted to the service provider, who informs the Port without delay, the day-before before 2 p.m. and confirmed as an order, by 5 p.m. at the latest. Orders for services from Saturday to Monday shall be transmitted by Friday at the latest under the same conditions. The drivers shall hold valid access tickets and the names of the chartered transport companies shall be declared at the latest when the order is placed and updated as necessary. These conditions are independent of the commercial conditions of the service provider.

8.4. Others (rounds, visits, audio-visual shoots, events, etc.)

Implementation of security measures specific to an operation or an event and on the decision of the GPMLR in relation to the application of regulatory port security obligations.

See2. Benefits not referenced elsewhere

8.5. Pricing of service provisions to cruise ships

Call of a "Category 1 Passengers vessels" defined in the 2022 Port Fees		
document with embarkation and / or debarkation of 25 or more		
passengers departing and / or arriving at La Rochelle:		
Preparation of the cruise station	see 2. Benefits not referenced elsewhere	
Dedicated reception front desk		
Setting up a specific restricted access zone		
>> Luggage handling		
Call of a "Category 1 Passengers Vessels" defined in the 2022 Port Fees		
document with 25 or more passengers in transit on the call:		
Preparation of the cruise station / reception area of the floating		
basin	1 048.85 € excl. VAT	Package per call
>> Dedicated reception		
Setting up a specific restricted access zone		

9. Railway services

9.1. Use of the port's rail network

A tariff is established for the use of the tracks of the port's rail network, of which the precise terms are determined in the "Règlement d'occupation des voies du Réseau Ferré Portuaire par du matériel roulant - DREF203" published by the Port as well as on its internet website at the following address:

https://www.larochelle.port.fr/pratique/textes-applicables/

The fee schedule below shows the track occupation fees of the port's railway network in accordance with the aforementioned regulations.

	Franchise	Temporary stay tariff	Single parking tariff	Long-term parking tariffs	
		Tarif (€/ml/h) ⁽¹⁾			
Hazardous Materials	2h ou 10h ⁽²⁾	0,200	Not applicable	Not applicable	
		Tarif (€/ml/j) ⁽¹⁾			
Not Hazardous Materials	84 h	0,197	0,197	0,098	

¹ per ml of railways.

https://www.larochelle.port.fr/media/reglement de circulation et de sejour des marchandises dangereuses sur le rfp. pdf Tariff apply from the first hour and every day of the year, including weekends and public holidays

General terms and conditions:

The positioning of wagons is decided by the Port according to the availability of tracks and operating constraints. In the event of a one-off modification to the parking (relocation), the corresponding time allowance shall again apply, provided that this change is at the initiative of the Port or its representative.

² 2h for full wagons containing hazardous materials and empty wagons having contained hazardous materials of class other than 5 or 8. 10 hours for empty degassed or non-degassed wagons containing class 5 or 8 hazardous materials. See

[&]quot;« Règlement de circulation et séjour temporaire des marchandises dangereuses » :

Each customer, using the port rail network for the transport of goods, must submit a monthly declaration of the tonnage shipped and/or received before the 10th of each month. To do so, the customer uses the "Monthly Tonnage Declaration" form available on the port's website: https://www.larochelle.port.fr/pratique/textes-applicables/

Special conditions for long-term parking:

The request for allocation must be made to the Port for a minimum period of one month. This request is processed on condition that the "Request for parking for rolling stock on the RFP" form has been sent: https://www.larochelle.port.fr/media/f2670_rfp_demande_de_stationnement_longue_duree_1.pdf completed at least one month before the starting date. The allocation is made by the Port subject to availability and operating constraints for a maximum period of one year, renewable once according to the above condition.

9.2. Use of the port's rail transit network

- >> General condition of use of the port rail network for the transport, loading and / or unloading of port goods or goods on the port rail network, or to or from an ITE connected to the port rail network: 0.00 € Excl. Tax
- >> Special condition of the movements of rolling assemblies not ensuring the transport, loading and / or unloading of port goods on the port rail network, or of goods to or from an ITE (Branched Terminal Facility) connected to the port's rail network (trains of non-port goods; passenger transport train-sets AGV, TGV, Corail, commuter trains, tramways, etc.; construction train-sets; etc.) or works on behalf of the Port: € 2,082.19 excl. VAT on the port's rail network

These tariffs are applicable subject to strict compliance with the conditions set out in the GPMLR "applicable texts" https://www.larochelle.port.fr/pratique/textes-applicables/.

9.3. P-post opening service outside of the weekly hours set out in Appendix 3 of the DRR and on public holidays

Access to the Port's Rail Network is possible outside of the weekly hours defined in the appendix3 of the DRR and on public holidays. The opening request and invoicing procedure is described in appendix 3 of the DRR. The <u>DRR</u> is available on the port's Internet site at the following address:

https://www.larochelle.port.fr/media/drr rfp principal et annexes 2017 11 07 020529200 1524 07122017.pd

- The hourly rate for this service is € 76.83 excl. VAT.
- The cancellation fee for this service less than 3 hours before the requested time for traffic is 155 € Excl. VAT



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