Provision of services 2018





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1. Property and Real Estate

1.1. Prices of Property and Real Estate

Prices for the occupation of Property and Real Estate are defined based on:

- » The Port zone in which the property is located;
- » Several criteria characterising the property within each zone;
- » The characteristics of the project for which the property is required.

The amount of the fee depends on the above three points and is defined by contract with the customer through an agreement for temporary occupation authorisation, the duration also depends on the customer's needs.

1.2. Fees without authorization

For storage of goods without prior authorisation from PALR or beyond the authorised period, a penalty fee is applicable.

These fees without authorisation are invoiced as under:

TYPE OF PROPERTY	Price in € excl. tax/M²/year
Offices	660.00€
Business premises	330.00 €
Warehouses	118.00 €
Yards	26.00€

2. Services not referenced elsewhere

Invoicing at purchase cost increased by 15% for overhead or infrastructure costs, and other taxes and fees where applicable.

3. Complex and specialised installations

3.1. Tanker jetty

Services for providing superstructure equipment of the tanker jetty:

- » Per ton loaded or unloaded: 0.2178 € excl. taxes/ton
- » Laying and removal of gangways¹:
 - Volume of the vessel ≤ 18 000 m3: **378.00 € excl. taxes per call**
 - Volume of the vessel > 18 000 m3: 684.00 € excl. taxes per call

3.2. RoRo Station Chef de Baie

Laying and removal of the station platform:

» Per call: 2 584.00 € excl. taxes/call

¹ The volume of the vessel V is established, depending on its physical characteristics, by the following formula: $V = L \times b \times T_{water}$ where V is expressed in cubic metres, L, b, Twater respectively represent the overall length of the vessel, the maximum width and maximum draught in summer and are expressed in metres and decimetres. References applicable are those published in Lloyd's Register or, failing that, in the "Ship's Particular" duly certified by the captain as of the day of the call.

The value of maximum summer draught of the vessel taken into account for the application of the above formula can in no case be less than the theoretical value equal to $0.14 \times \sqrt{L \times b}$ (L and b are respectively the overall length and the maximum width of the vessel as defined above).

The fees for commissioning the platform is entitled to the discounts listed below, from the start of service and for one year, for vessels of the same line, operator, or common service providing a regular business line:

- » 4 to 12 calls per year: 25%
- » 13 to 24 calls per year: **35%**
- » Over 25 calls per year: 45%

3.3. Basin lockers passing

It is levied on all ships which require a manoeuver of the Basin lockers pass the following fare:

» Per operation: 200.00 € excl. tax

The following ships are exempt from this fare:

- » Ships performing commercial operations;
- » Vessels engaged in waste recovery and fight against pollution;
- » Vessels assigned to maintenance dredging, maritime signalling, fire-fighting and administrative services;
- » Vessels in forced break that do not perform any commercial operations.

4. Shipbuilding and Repair Centre

Note: The services required are accepted and executed on a case by case basis, an estimate is offered to the customer. Upon acceptance of the estimate, a deposit shall be paid in accordance with the operating regulations.

In addition, with regard to purchase orders for projects of long duration (more than 6 months), a commercial rate can be negotiated with the PRCN.

4.1. Use of the lift

Length (L) of the vessel	With use of cradles ²	Without the use of cradles ³	
	Price in € excl. tax	Price in € excl. tax	
L < 12 m	294.14 €	147.06 €	
12 m ≤ L < 20 m and small barges	562.76 €	281.38 €	
L ≥ 20 m	677.85 €	338.92 €	

4.2. Occupancy of cradles and repair yards

Blue period:January 16 to February 28-29, from May 1 to July 19 and from September 1 to November 19Green period:November 20 to January 15 and from July 20 to August 31Red Period:March 1 to April 30

Jan 15-16	Feb	Mar	April	May	June	July 19-20	Aug	Sept	Oct	Nov 19-20	Dec

Unit	Price in € excl. tax	Green period Price in € excl. tax	Blue period Price in € excl. tax
Per day	78.24€	32.60€	65.20€
Per day, 1st to 7th day of delay	391.23€	163.01€	326.03€
Per day, beyond 7th day of delay	782.45 €	326.02€	652.04 €

Note: The days of delay are the days of occupancy of cradles beyond the release date in the schedule validated with the Port when ordering

In case of cancellation of reservation beyond the notice period of 7 days, a fee of 555.00 € excl. tax can be charged.

² Manœuvre out of water and return to water

³ Handling using straps in the slip (up to 4 hours, beyond which the price "With use of cradles" will be applied) Port of La Rochelle - Provision of services 2018

4.3. Dry docks

CEDV/CEC	DOCK 1	DOCK 2 Price in € excl. tax		
SERVICES	Price in € excl. tax	Vessel < 500T	Vessel > 500T	
Drying the docks and keeping them dry for the preparation of blocking	1 509.21 €	831.93 €		
For each day of keeping dry after drying and preparation of blocking	613.91 €	383.69€		
Drying of docks after the entry of a vessel	2 315.58 €	1 509.21 €		
Occupancy of docks by a vessel per day booked	613.91 €	284.00€	495.00€	
Per day, 1st to 7th day of delay 1483.98 € 818		818.	04 €	
Per day, beyond 7th day of delay	3 761.21 €	1 € 2 302.02 €		

 From January 1, 2015 onwards, dock 1 will solely be used by a private company, Atlantic Refit Center/Composite Works (ARC/CW), as part of an undergoing plan to develop the activity of motor yachts refit. Within the limits of its own refit works, this company is free to set its own pricing policy for the occupancy of the dock 1 (instead of prices shown in the greyed boxes).

Besides yachts refit works, ARC/CW can also accommodate other shipbuilding and repair activities inside the dock 1. In this case, it is required to apply the above mentioned prices, without discounts.

In both cases, the operations of opening and drying the dock are operated by Atlantic Port La Rochelle.

2) As part of an operation to dry dock a ship, additional services can be provided and controlled by the port. These services do not fall within the scope of services usually offered by the port, they require the intervention of external contractors. In this case, the said services will be invoiced at actual cost, plus the cost of processing and management in accordance with paragraph 2. Services not referenced elsewhere. Before confirming the order with the external service provider(s), these services will be submitted for the formal prior approval of the customer. If the customer refuses, the feasibility of operations may have to be reviewed by the GPMLR.

Note: The days of delay are the days of occupancy of docks beyond the exit date agreed in the schedule validated with the Port when ordering

Reservation of dock 2 :

The reservation is subject to a deposit payement calculated as follow :

• 20% x total periode of booking x Cost of occupancy of docks per vessel and day booked

In case of cancellation of the reservation docks 2, the deposit will definitely kept by Port Atlantique based on the following tapering scale where "J" is the date of dock drying booked by the customer:

- •100% in case of cancellation between J and J-21.
- •75% in case of cancellation between J-22 and J-45.
- •50% in case of cancellation between J-46 and J-60.
- •25% in case of cancellation between J-61 and J-90
- Total reimbursement of the deposit in case of cancellation before J-91.

4.4. Contribution to the waste wash water treatment costs produced during full stripping of vessel hull

ON THE CAREENING PLACE

Length (L) of the vessel	Cleaning package HP (P ≤ 200 bars) ⁴	Cleaning package VHP (P> 200 bars) ⁵
	Price in € excl. tax	Price in € excl. tax
L < 12 m	25.46€	269.31€
12 m ≤ L < 20 m	38.17€	444.59€
L ≥ 20 m	57.26€	565.29€

IN THE DRY DOCKS

Length (L) of the vessel	Cleaning package HP (P ≤ 200 bars)	Cleaning package VHP (P> 200 bars)
	Price in € excl. tax	Price in € excl. tax
L < 50 m	93.89€	1 109.96 €
50 m ≤ L < 75 m	152.11€	1 676.20 €
L ≥ 75 m	228.16€	5 704.00 €

4.5. Stay of ships afloat

For any stay of a ship afloat on the Quai Camaret, on the Epi Central or alongside another vessel in the wet-dock, dock usage fees will be applied, calculated as follows from the first day:

	Quai Camaret	Epi Central	Alongside another vessel
Length (L) of the vessel	Price in € excl. tax	Price in € excl. tax	Price in € excl. tax
L < 50 m	0.6887 € Per day per linear metre	0.6198 € Per day per linear metre	0.5854 € Per day per linear metre
50 m ≤ L < 75 m	2.1443 € Per day per linear metre	2.1443 € Per day per linear metre	1.9299 € Per day per linear metre
L ≥ 75 m		0.0195 € Per day and per m ³	0.0195 € Per day and per m ³

This fees for using the dock is applied only to vessels carrying passengers or service boats, whose owners order services from the PRCN to begin within six months of entering the Port, or resort to companies based on PRCN in the six months following their entry into the Port.

These vessels are then exempt from parking charges provided for under the Port Fees, in accordance with Article 10, paragraph c) Port Fees 2018.

The Harbour Master evaluates, on the basis of information provided by the owner, the rate of fees to be applied.

⁴ HP: High Pressure

⁵ VHP: Very High Pressure

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4.6. Rental of gangway to vessels

	SERVICES	Price in € excl. tax	
Vessels	under repair in the dry docks:		
»	Installing the gangway	79.30€	
»	Per day of use	19.17 €	
Vessels	Vessels under repair on the careening place:		
>>>	Supply of ladder, per day	9.98€	

4.7. Rental of boatyards

» per m² and per day of occupancy (minimum of 100 m², excluding cradles): 0.041 € excl. tax/M²/day

4.8. Other services

	SERVICES	Price in € excl. tax
Service	of supplying electric power:	
>>>	Winter period: November 1 to March 31. Price based on kWh consumed, per kWh	0.2700 €
>>>	Summer period: April 1 to October 31. Price based on kWh consumed, per kWh	0.2074 €
»	Minimum charge	50 kWh
Water s	supply:	
>>	Per m ³	3.32 €
»	Minimum charge	5 m ³
Supply	of labour/hour/operator	According to hourly rate of
To clear	n the site after use	operators
Cost of	waste disposal:	
»	Common industrial wastes, per ton (minimum 100 kg)	130.33€
»	Contaminated wastes, per kilo (minimum 10 kg)	1.40 €
Mobile	lighting	
See 2. S	Services not referenced elsewhere	For memory

4.9. Hourly rate of operators at Port of La Rochelle

The services are provided after case-by-case analysis of requests and depending on availability of the crew.

	SERVICES	Price in € excl. tax
Norma	hour:	
»	08h-12h, 13h-17h, Monday to Friday	26.80 €
»	08h-12h, Saturday	
Increas	ed hour:	
»	07h-08h, 12h-13h, 17h-19h, Monday to Friday	47.49 €
»	07h-08h, 12h-13h Saturday	

4.10. Extra charges for services

Increased rates for services in % on the amounts of rates payable in normal hours. The services are provided after case-by-case analysis of requests and depending on availability of the crew.

Increas	e	:

- » 07h-08h, 12h-13h, 17h-19h, Monday to Friday
- » 07h-08h, 12h-13h Saturday
- » Applicable on all services

+30%

5. Storage Installation for Inert Waste (ISDI)

Two different rates apply to disposal of construction wastes in the ISDI managed by the Port of La Rochelle. However, in the case of strategic operations of disposal for proper land reclaiming, a specific fare can be quoted by Atlantic Port La Rochelle staff members.

5.1. Price 1: 5.29 € excl. tax/tonne disposed of

This rate is applied to volumes regularly disposed of at the ISDI. The service of the Port of La Rochelle includes:

- » The weighing of wastes
- » Control of waste before dumping
- » Control of waste during dumping
- » Reception of wastes at the disposal area
- » Operation of the disposal site
- » The subsequent burial by the Port of La Rochelle of waste in bins

In case of failure of the weighbridge, the Price 1 becomes: € 6.83 excl. taxes/m3 disposed of. This rate is calculated based on an average density for inert waste 1.3 tonnes/m3 applied to Price 1 per tonne disposed of.

5.2. Price 2: Price 1 reduced by 20%

This rate applies to any individual operation having the following characteristics:

- A storage in depot for a limited time: rate of 20 000 tonnes disposed of in less than 2 contiguous weeks (except Saturday and Sunday)
- » There is a single supplier
- » The start date of the operation is fixed by the Port of La Rochelle.

The service of the Port of La Rochelle includes:

- » The weighing of wastes
- » Control of waste before dumping
- » Control of waste during dumping
- » The subsequent burial by the Port of La Rochelle of waste in bins.

5.3. Deliveries of less than or equal to 1 tonne

For these deliveries, customers are advised that they are required to pay a lump sum in cash of 5.29 € excluding taxes, which they can avoid only by opening an account, in case of low tonnage but repetitive deposits.

5.4. Pure limestone

Pure limestone is disposed for free.

6. Hydrography and dredging

These services are invoiced by special request.

7. Intellectual services and studies

The Port provides free of cost many traffic indicators. These include the following documents:

- Monthly, quarterly and annual documents as specified in "technical reference for the electronic transmission of port statistics" detailed in the JO (government gazette) of 31/08/2010, Annex to the order of 06/07/2010.
- » Documents already formalised transmitted weekly to the press.
- Detailed reports of tonnages of the Port forwarded to the Ministry, to the Prefecture, other ports and possibly other public institutions.
- » Detailed table of calls for each agreement of terminal.
- » Monitoring indicators of tonnage circulated via the internet communication medium of the GPMLR.

Any additional request for statistics on tonnage transited through the Port of La Rochelle or special studies will be invoiced on the basis of elements defined below. However, the Port of La Rochelle is entitled to refuse any demand that could compromise confidential information.

7.1. Indicators already monitored by the port

- >> Monthly list of ships (with details of the tonnage and the berthing dock): 519.00 € excluding taxes per month, based on one request per week.
- » List by tonnage per berth on dock: 519.00 € excluding taxes per month, based on one request per week.

7.2. Indicators not monitored by the port

For all other requests, an estimate will be given based on the number of hours of work involved, at a price of **93.37** € **excl. tax/hour.** The time frame for submission of the study will be ten (10) business days or more.

8. Anti-pollution action

See 2. Services not referenced elsewhere

9. Security and safety services

9.1. Access passes

Atlantic Port of La Rochelle now offers the possibility of paying for the badge on the internet directly on the MILO Application: <u>https://www.milo.larochelle.port.fr</u>

Choose online prepayment:

- » You can simplify the access: With your receipt, you can collect your badge in priority without waiting
- » Save money: Special rates are reserved for prepaid users.

ACCESS PASSES	Online prepayment or invoicing on account of a port company		account of a	
	€ excl. tax	€ Incl. tax	€ excl. tax	€ Incl. tax
Temporary access of short-term "Visitor" 1 entry and 1 exit in 24 hours. Collection and return of pass to <i>Maison d'accueil de Jeumont</i> . Return of pass at the exit terminal. Unlimited number of requests.	0.00€	0.00€	0.00€	0.00€
Temporary access of short-term "Weekly " Unlimited access for a period of 1 to 7 days. Removal and return of pass to <i>Maison d'accueil de Jeumont</i> . Number of requests limited to 4 per person per year with 30 days gap between two requests.	0.00€	0.00€	0.00€	0.00€
Temporary access of "Long term" Unlimited access for a period of 7 days to 4 months. Removal and return of pass to <i>Maison d'accueil de</i> <i>Jeumont</i> .	10.83€	13.00€	12.50€	15.00 €
"Permanent" access pass Unlimited access for one year from February 1 to January 31. To renew before January 15.	21.67€	26.00€	25.00€	30.00 €

Reissue due to loss or theft or 15.00 € incl. tax Per badge 9.2. Damages Emergency protective measures (alternate traffic, marking, etc.), file Per badge

processing (report writing, support for appraisals, preparation of
estimates, monitoring invoices)260.00 € excl. tax

9.3. Others (visits, audio-visual shooting, events ...)

Specific surveillance for keeping open a secondary access (Champlain,	Invoice on demand,
Repentie) outside of usual working hours or in case of malfunction	based on real costs

See 2. Services not referenced elsewhere

Fixed amount

9.4. Cruise ships services

 Halts of ships of "Category 1 Liners" defined in the document Port Fees 2018 with embarkation and/or debarkation of 25 or more passengers on departing or arriving at La Rochelle: > Preparation of the cruise terminal > Dedicated front desk > Installation of a dedicated restricted access area > Baggage handling 	5 219.97 € Excl. tax	Fixed amount per day of halt
 Halts of ships of "Category 1 Liners" defined in the document Port Fees 2018 with transit of 25 or more passengers: >> Preparation of the cruise terminal >> Dedicated front desk >> Installation of a dedicated restricted access area 	1 000.00 € Excl. tax	Fixed amount per halt

10. Railway services

10.1. Parking of wagons on the port rail transit system

Parking rates are established for wagons with specific terms defined in the "Regulations for parking of wagons on the port railways" published by the Port and posted on its website.

The fee schedule below shows the daily parking rates per track, depending on the duration of parking: short term parking for 15 days or less, long-term parking from 16 days up to 45 days and very long term parking from 46 to 180 days maximum, depending on the tracks.

Beyond respectively 15, 45 or 180 days in accordance with the regulations mentioned above, the parking will be subject to a new request from the Port and the second parking period will be charged separately.

Reference	Description of tracks	Length	Duration authorised	Port goods Price in € excl. tax per day	Non-port goods Price in € excl. tax per day
A5-V26C	Road No. 26 (Jeumont)	81	Short	9.67€	14.50€
A6-V26L	Road No. 26 (Jeumont)	81	Long	7.14€	10.70€
A7-V26T	Road No. 26 (Jeumont)	81	Very long	6.07€	9.10€
A8-V28C	Road No. 28 (Jeumont)	204	Short	24.34€	36.50€
A9-V28L	Road No. 28 (Jeumont)	204	Long	17.99€	26.99€
B1-V28T	Road No. 28 (Jeumont)	204	Very long	15.30€	22.93 €
B2-V30C	Road No. 30 (Jeumont)	155	Short	18.49€	27.74€
B3-V30L	Road No. 30 (Jeumont)	155	Long	13.66€	20.50 €
B4-V30T	Road No. 30 (Jeumont)	155	Very long	11.61€	17.42 €
B5-V32C	Road No. 32 (Jeumont)	155	Short	18.49€	27.74 €
B6-V32L	Road No. 32 (Jeumont)	155	Long	13.66€	20.50 €
B7-V32T	Road No. 32 (Jeumont)	155	Very long	11.61€	17.42 €
C4-VC1C	Track COFAZ 1	302	Short	36.03€	54.05€
C5-VC1L	Track COFAZ 1	302	Long	26.64€	39.94 €

10.2. Using the port rail transit system

- >> General case of use of the port railways for transport, loading and/or unloading of port goods or merchandise: 0.00 € excl/ tax
- > Particular case of rolling train sets not providing transportation, loading and/or unloading of port goods on the port railways, or merchandises to or from an ITE connected to the port rail transit system (trains of non-port goods, passenger trains - AGV, TGV, Corail, commuter trains, trams, etc., worksite train sets, etc.) or work on behalf of the Port: 2 015.00 € excl. tax per entry on the port rail transit system.



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